

The Hawthorn Institute

Helping You Build Knowledge, Trust & Power, One Project At A Time

Jeffrey M. Barlow

Jeff Barlow is the Executive Director of the Hawthorn Institute, a public policy consulting firm based in Missouri. He specializes in funding strategies, revenue maximization, strategic planning and performance based budgeting. The Missouri Office of State Courts Administrator (OSCA) has also employed him since 1997. As the Assistant Director of Administration and Budget, he is responsible for grants, contracts, state and federal fiscal administration and budgeting for the Missouri Judiciary (over \$180 million). Jeff has administered over \$70 million in grant expenditures in his 10-year tenure at OSCA. As a member of the criminal justice grants task force in Missouri, Jeff works collaboratively with all criminal justice agencies on multi-jurisdictional projects.



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Prior to working with the judicial branch, Jeff served the United States House of Representatives as Casework Director & State Government Liaison for Missouri's 9th Congressional District. He also served as a Leadership Aide in the Missouri House of Representatives from 1994-1997, serving as chief staff person for legislative task forces on budget, taxation, government efficiency and technology.

From 1992-1994, he served in various positions within the Executive Branch's Department of Social Services. During this time, he served as a Planner, tracking the agency's \$3.8 billion budget and coordinating fiscal notes for proposed legislation affecting the department. He also served as the Assistant for Special Projects in the Division of Family Services, writing welfare reform initiatives. Jeff started his career in state government as a welfare caseworker determining eligibility for food stamps and Medicaid.

He attained his Bachelor of Arts in Political Science and Spanish from the College of the Ozarks in Southwest Missouri and his Masters in Public Administration from the University of Missouri-Columbia. He is also a Fellow of the Institute for Court Management at the National Center for State Courts. Jeff has served as national faculty for both the Institute for Court Management and for the Performance Institute as well as conducting state and national conference for the Hawthorn Institute. He is also a state certified information technology project manager and an author and speaker on integration and automation funding.

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